

Enkitec Exadata Open House









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Why Exadata?

Better

- Reduced Implementation Time
- Balanced, Scalable Configuration

Faster

• Performance, Performance, Performance

Lower Cost

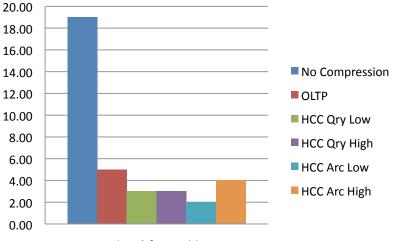
- Consolidation and Simplification
- Lower TCO Across-the-Board



3

Fast Deployment Example: Direct Marketing Company

- First ¹⁄₄ Rack Exadata Rack System in Production in about 2 weeks
- Staff DBA created initial database using DBCA
- 3 Production Databases running in 2 months
- Second Exadata ¼ Rack used as Dataguard Physical Standby

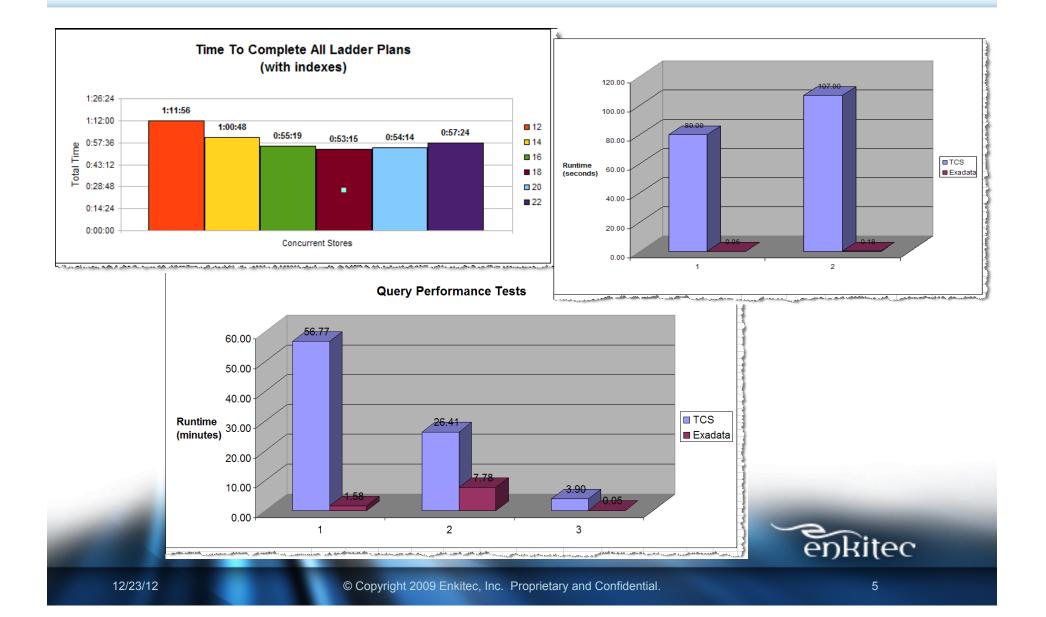


select * from table;

Compression Ratios Compression Type GB		
Compression Type GB	Compression	
	Ratio	
None	33.49	0%
Advanced Compression	10.51	219%
HCC For Query Low	5.05	563%
HCC For Query High	3.04	1002%
HCC For Archive Low	2.67	1153%
HCC For Archive High	2.29	1360%



Performance Example: Mid Size Retailer



Performance Example: Mid Size Retailer

Current Stats:

- Currently runs on M5000 with 32 cores
- Test 1: Nightly forecast runs multithreaded 4 stores at a time, and typically takes 2.75 hours to complete
- Test 2: PO Build Plan process which runs approx 90-120 seconds currently
- Test 3: Three ad hoc queries running 56 minutes, 27 minutes, and 4 minutes respectively

Exadata Results:

- Tested on ¼ Rack Exadata with 16 cores
- Test 1: Parallel factor of 18 stores at a time, Best forecast run approx 53 minutes for all stores
- Test 2: PO Build Plans completed in approx .2 seconds
- Test 3: Queries completed in 4.5 minutes, 8 minutes, and 5 seconds respectively
- Non-required Indices removed which reduced space by 25% and reduced runtime by approx 30%



6

Consolidation Example: Large Direct Marketing Firm

Current Stats:

Non-scalable business model: New customers required dedicated hw/sw platforms, slow onboarding, complex, expensive management. Nine current customers required:

- 29 different DB instances
- 21 different servers
- 3 different OS versions
- 7 different versions of Oracle DB
- 6 different BI/Analytics apps
- 3 different ETL tools
- and a partridge in a pear tree

Exadata Results:

Consolidation into (2) Full Exadata RACs

- Carved out 1/4 Rack for Dev/Test/UAT
- Prod DB instances reduced to 9
- Five "cluster groups" allow resource sharing with segmentation
- Created DB and IORM Resource Management policies to ensure consistent response times
- One version of Oracle DB/OS/HW
- One vendor for Support
- Centralized management via OEM
- Reducing and standardizing on fewer 3rd party apps/tools



Exadata 5 Year Total Cost of Ownership Comparison

5 Year Comparison

(Hardware, Software, Support, Labor, Datacenter)

Traditional Platform 2 Exadata 1/4 Racks

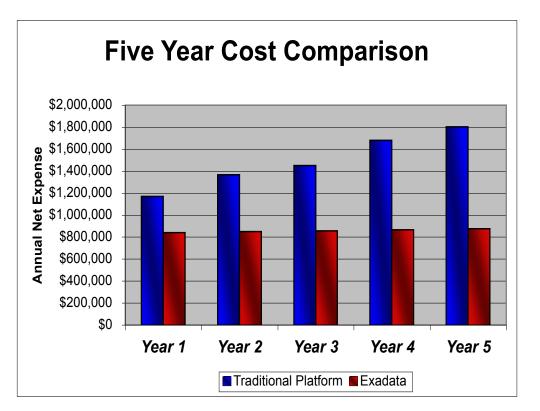
\$6.3M \$3.7M

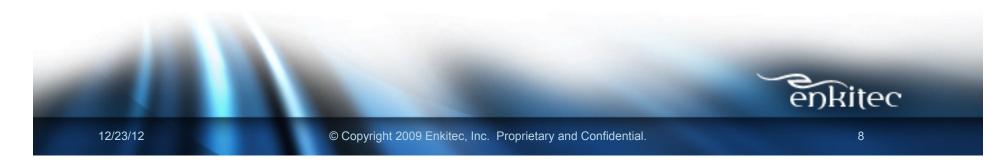
Savings

\$2.6M (5yr NPV)

• 41% Savings over Traditional Platform

•Not inclusive of Exadata business operational benefits





Demo Time





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Questions / Contact Information



Questions?

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